

BUSINESS SERVICES REPORT

Kyle Brennan, Team Leader

In 2014, our **Cooperative Program** (CP) receipts were down 6.6% from budget and 4.5% from 2013. Since 2008, the Convention has lost over \$650,000 out of the budget due to the continuous CP decline. Even with this drastic decrease, our team has done a tremendous job managing the resources we have and keeping costs down. We have also been blessed with great partners such as the North American Missions Board who have come alongside us to help meet our ministry needs throughout the state.

Due to the decline in CP receipts over the past several years, we have had to closely monitor our **cash flow**. Late in 2013, the Convention was unable to send all of our obligations to the Southern Baptist Convention. However, with some adjustments to our budget, we put together a plan to send every dime of our obligation to the SBC within two and a half years. I am happy to report that as of July of 2015, we have sent 85% of the obligated funds to SBC. We have and will continue to closely monitor our cash flow.

Through the first half of 2015, the Cooperative Program receipts have made a **positive turnaround**. Receipts are still under budget by 3.1% or \$38,000; however, receipts compared to prior-year are up 3.1% or \$35,000. There have been several churches that have taken on the “1% challenge” and increased their CP gifts by 1 percent of their undesignated contributions.

I am also happy to report that for 2014 the Convention received an **unqualified opinion from our auditors** on the year-end financial statements. This means that our financials were free of misstatements and presented fairly according to Generally Accepted Accounting Principles (GAAP).

In September of 2013, the Executive Board approved a recommendation to put the **state office building** at 900 N. High School Rd on the market. Over the past two years, we had some showings, but no serious interest. In late July, we received exciting news that there was a purchase agreement ready for us to review. After meeting with the realtors, Dr. Seagle, David Cullison (Executive Board Chairman), Ray Deeter (Former Executive Board Chairman) and I reviewed and discussed the proposal presented. We were all in agreement that we should proceed and accept the proposed offer. We signed the agreement and immediately began preparation for the transition of the state office to Highland Lakes Baptist Camp. We believe this opportunity will allow us to have an even greater impact on Kingdom work. This has been a long process and the journey is still not over, but we want to thank everyone across the state for their prayers the past couple of years and ask for continued prayers during this transition time.

It is a privilege to serve Indiana Baptists. Our Business Team is here to help and serve at any time. Please visit us at www.scbi.org/business.

CONTRIBUTIONS REPORTS

Churches/Church Plants Contributing to Cooperative Program Year Ended December 31, 2014

| Association | Contributing Congregations | Percent Contributing | TOTAL Congregations |
|----------------------|-------------------------------|-------------------------|------------------------|
| <u>CROSSROADS</u> | <u>59</u> | <u>67.8%</u> | <u>87</u> |
| <u>EAST CENTRAL</u> | <u>12</u> | <u>70.6%</u> | <u>17</u> |
| <u>EASTERN</u> | <u>19</u> | <u>90.5%</u> | <u>21</u> |
| <u>MIAMI</u> | <u>12</u> | <u>80.0%</u> | <u>15</u> |
| <u>NORTH CENTRAL</u> | <u>12</u> | <u>80.0%</u> | <u>15</u> |
| <u>NORTHEAST</u> | <u>10</u> | <u>37.0%</u> | <u>27</u> |
| <u>NORTHWEST</u> | <u>27</u> | <u>77.1%</u> | <u>35</u> |
| <u>SOUTH CENTRAL</u> | <u>19</u> | <u>82.6%</u> | <u>23</u> |
| <u>SOUTHEASTERN</u> | <u>43</u> | <u>71.7%</u> | <u>60</u> |
| <u>SOUTHWESTERN</u> | <u>36</u> | <u>75.0%</u> | <u>48</u> |
| <u>WABASH VALLEY</u> | <u>14</u> | <u>63.6%</u> | <u>22</u> |
| <u>WEST CENTRAL</u> | <u>14</u> | <u>87.5%</u> | <u>16</u> |
| <u>WHITE RIVER</u> | <u>16</u> | <u>76.2%</u> | <u>21</u> |
| <u>WHITEWATER</u> | <u>7</u> | <u>87.5%</u> | <u>8</u> |
| <u>AT LARGE</u> | <u>22</u> | <u>59.5%</u> | <u>37</u> |
| Totals | 322 | 71.2% | 452 |

INDIANA BAPTIST FOUNDATION REPORT *(Your Trust Agency)*

Ray Barrett, CPA, President

This is my **last report** to the State Convention of Baptists in Indiana, Inc., as I will retire at the end of this calendar year. The Foundation Board has hired my replacement, Jennifer Hall, who began serving as President Elect on July 1, 2015. During my tenure as President (2003-2015), Assets Under Management grew by 500%, from \$1 million to over \$5 million. I pray that you'll show the same support to Jennifer that you have shown to me over the last 12 years.

We are in our third year of offering **Investment Accounts** to Indiana Baptists, both individuals and churches. At the end of June 2015, we had \$2,290,000 invested in our Investment Accounts, a 28% increase over 2014. Our interest rates continue to be substantially higher than comparable rates at your local bank or a money market account. All funds in these accounts are invested in ministry, primarily in the church finance ministry.

Our **church finance ministry** continues to expand. Since our 2014 report, we have made three new church loans and have increased our participation in church loans by 60% or \$1,093,000. Our total loans in participation with the Baptist Foundation of Oklahoma outstanding as of June 2015 were approximately \$8,500,000. All loans of less than \$100,000 are 100% funded by the Indiana Baptist Foundation.

Although we continue to promote **Planned Giving** by offering FREE education services to our churches and FREE estate consultation to Indiana Baptists, we have seen a substantial decline in the demand for these services. Our concern continues to be that, based on numerous surveys, more than 60% of our Indiana Baptists will die without a Will. Further, only a small percentage of those who have a Will or other estate plan have included ministries that God has put on their hearts as beneficiaries. We are here to help improve these percentages; please contact us.

We are here to serve. Let us know how we can help!

In Christ,
Ray Barrett